



SUNDAY, NOVEMBER 5, 2023

6:00 - 8:00 PM	EARLY CHECK-IN AND LIGHT SOCIAL
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MONDAY, NOVEMBER 6, 2023

7:00 - 8:30 AM	REGISTRATION	
8:30 - 9:30 AM	The Future of Procurement: <i>Trends, Technologies, and Innovation</i>	
9:30 - 9:45 AM	Break	
	ROOM 1	ROOM 2
9:45 - 10:45 AM	Data Privacy: <i>A Comprehensive Overview of Key Laws, Rules, and Regulations</i>	SOW Pitfalls to Avoid: <i>Common Challenges and Practical Solutions for Project Success</i>
10:45 - 11:00 AM	Break	
11:00 - Noon	Building a High-Performing Procurement Team: <i>Effective Talent Development for Leaders</i>	Behind Enemy Lines: <i>Tips and Tactics for Countering Vendor Plays</i>
Noon - 1:30 PM	Lunch	
1:30 - 2:30 PM	Government IT Procurement: <i>What Your Contract Representative May Not Be Saying</i>	Crafting Effective SLAs: <i>Best Practices for Setting and Managing Service Expectations</i>
2:30 - 2:45 PM	Break	
2:45 - 3:45 PM	It's Raining Software Renewals: <i>What Do You Do?</i>	Crafting Winning RFPs: <i>Strategies and Techniques for Procurement Excellence</i>
3:45 - 4:00 PM	Break	
4:00 - 5:00 PM	Maximizing Value through Managed Acquisitions: <i>Techniques for Negotiation and Cost Optimization</i>	
5:00 - 6:30 PM	Sip, Savor, and Socialize: Networking Social	

TUESDAY, NOVEMBER 7, 2023

7:30 - 11:00 AM	Coffee and Tea is Served	
8:30 - 9:30 AM	Breakfast Roundtables	
9:30 - 9:45 AM	Break	
	ROOM 1	ROOM 2
9:45 - 10:45 AM	Data is Your Currency	Negotiation Tactics and Techniques for Procurement Professionals
10:45 - 11:00 AM	Break	
11:00 - Noon	Procurement Automation and Digital Transformation: <i>Streamlining Processes and Increasing Efficiency</i>	Technical Procurement for the Non-Technical
Noon - 1:30 PM	Lunch	
1:30 - 2:30 PM	Leadership: <i>Engaging our Workplace Environments</i>	Optimizing Supplier Relationships: <i>Strategies for Effective Vendor Management</i>
2:30 - 2:45 PM	Break	
2:45 - 3:45 PM	From Chaos to Control: <i>How to Implement a CLM Solution</i>	
3:45 - 4:00 PM	Break	
4:00 - 5:00 PM	Igniting Transformation: <i>Practical Steps for Implementing Lessons Learned from ITPS</i>	
	IT Procurement Summit Ends	

OPTIONAL — WEDNESDAY, NOVEMBER 8, 2023

9:00 - 10:00 AM	Procurement Module Exam Review *CTPS EXPRESS
10:20 - 11:20 AM	Contract Management Module Exam Review *CTPS EXPRESS